



INDEPENDENT CONSUMER AND
COMPETITION COMMISSION

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Office of the Commissioner/CEO

Our reference: 07:-7000-5.1/ss

21 December 2010

Mr. Rick Sawicki

Regional Manager - PNG/Solomon Islands
Qantas Airways Limited
P O BOX 330
PORT MORESBY
NCD

Dear Mr. Sawicki,

INFORMATION SOUGHT REGARDING AIR NIUGINI'S AUTHORIZATION APPLICATIONS

As you are aware, the Independent Consumer and Competition Commission (the Commission) is currently assessing Air Niugini's authorization applications for the proposed code-sharing arrangements with Qantas Airways on the Port Moresby/Cairns sector.

To assist its assessment, the Commission would appreciate it if Qantas could provide it with the following information:

1. The current proportions of passengers on the Port Moresby/Cairns route under each of the categories of; (a) Government and Business; (b) Visiting friends and relatives; (c) tourists; per week, for Qantas services on this route before and after the ceasing of the current code-share arrangement;
2. Qantas profitability measures on the Port Moresby/Cairns route since ceasing code-share arrangement with Air Niugini and providing independent services;
3. Current capacity limits for the Port Moresby/Cairns route and the allocated and unallocated capacity on this route in each direction per week;
4. Frequency and capacity provided by Qantas under the authorized code-sharing arrangements on the Port Moresby/Cairns route prior to entry by Qantas as a carrier on this route;
5. Current frequency/capacity provided by Qantas since it has independently entered as a carrier on this route;
6. Proposed frequency/capacity intended to be provided by Qantas if authorization is granted;
7. 'Break even' load factor on this route; and
8. Qantas revenue yield for the past 12 months (please separate clearly code-share data from the data when it entered the market independently).

This information is sought pursuant to sections 6(e) and 128(1) of the *Independent Consumer and Competition Commission Act 2002* (the ICCA Act), copies of which are attached for your information. The Commission would appreciate it if the requested information is provided by **31 December 2010**.

Please take note that a copy of your response will be placed on the public register and website unless a request for confidentiality is made, although all such requests are not necessarily granted. Section 131 of the ICCA Act governs confidentiality arrangements, a copy of which is attached.

"Friend to Businesses, Friend to Consumers"

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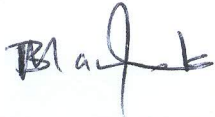
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If you have any queries relating to the above matter, please do not hesitate to contact Mr. Bob A Lowi – Acting Chief Markets and Trade Analyst of the Competitive Markets and Fair Trade Division on the above address.

Yours sincerely,



Assoc. Prof. Billy Manoka, (PhD)
Commissioner/CEO